



# ZHUOKAI BABY PRODUCTS CO., LTD

**COMPANY INTRODUCTION**

**INTEGRITY CASTS QUALITY, INNOVATION LEADS THE FUTURE**

# AGENDA

---

0  
1

**Zhuokai Child  
Articles**

0  
2

**Product Line**

0  
3

**Research &  
Development**

0  
4

**Manufacturing**

0  
5

**Preventive Quality  
Systems**

0  
6

**Smart furniture for  
babies**

**Vision**



Building Hundreds of Millions of OEM  
baby and child products industry  
ECOLOGICAL PARK

## Facts and Figures



### Site name

Ningbo Zhuokai Child  
Articles Co.,Ltd



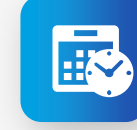
### Site address

No.608, Yuanqu 1st Road,  
Shigongshan Village, Longshan Town,  
Cixi city, Zhejiang Province, China.



### Foundation

July 2017



### Area S.Q Meters

15000m<sup>2</sup>



### Number of Employee

200+



### Product lines

Playard,  
bassinet,highchair,  
Changing table, Potty,  
Pet furniture and others



### Business models

OEM, ODM,JDM



### Key accounts

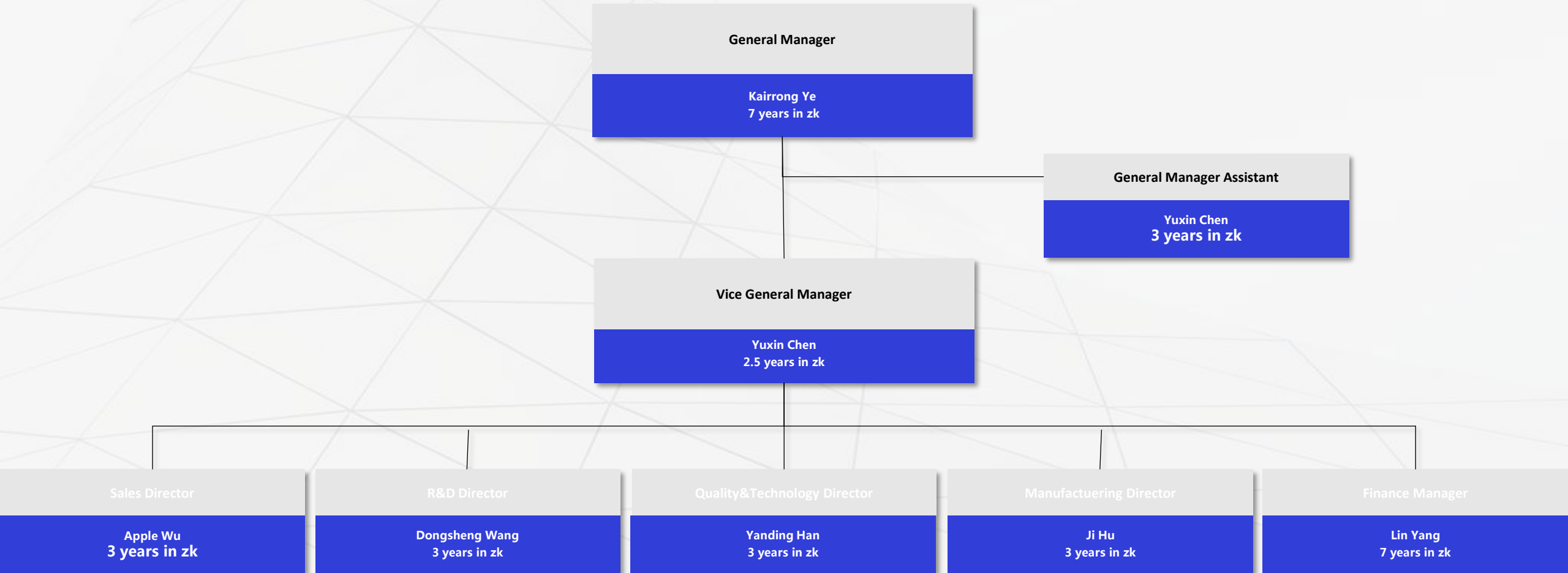
Doral; Delta;  
Infant; BEBESIT; Baby-kits;  
MEXEX; Prinsel; Babyshop;  
Bel etc.

## Core Competence



01. **Our Leadership Team**
02. **Milestones**
03. **AUDIT AND CERTIFICATION**
04. Product Line
05. **Core Competence**
06. **Global Marketing Platforms**
07. Main products
08. **General Factory Layout**
09. **Annual capacities**
10. Workshop review

# Our Leadership Team



# Milestones





**Total output value(2017-2021)**

# AUDIT AND CERTIFICATION

SMETA Sedex Audit Reference: 2023CN2A423187709 SMETA Corrective Action Plan Report (CAPR) Version 6.1

Audit Details			
Sedex Company Reference: (only available on Sedex System)	ZC: 414876056	Sedex Site Reference: (only available on Sedex System)	ZS: 414896149
Business name (Company name):	Ningbo Zhuokai Child Articles Co., Ltd. 宁波市卓凯婴童用品有限公司		
Site name:	Ningbo Zhuokai Child Articles Co., Ltd. 宁波市卓凯婴童用品有限公司		
Site address: (Please include full address)	No.3 Building, No.60B, Yuanqu 1st Road, Shigongshan Village, Longshan Town, Cixi city, Zhejiang province. 浙江省慈溪市龙山镇嵩公山村园区一路60B号3幢	Country:	China
Site contact and job title:	Mr. Han Yanding/ Quality Manager		
Site phone:	86-18024276402	Site e-mail:	867631120@qq.com
SMETA Audit Pillars:	<input checked="" type="checkbox"/> Labour Standards	<input checked="" type="checkbox"/> Health & Safety (plus Environment 2-Pillar)	<input checked="" type="checkbox"/> Environment 4-pillar
			<input checked="" type="checkbox"/> Business Ethics
Date of Audit:	15-17 March, 2023		

<b>Audit Company Name &amp; Logo:</b>	<b>Report Owner (payer):</b> (If paid for by the customer of the site please remove for Sedex upload)
	Ningbo Zhuokai Child Articles Co., Ltd.



**萬泰認證**

**CERTIFICATE OF REGISTRATION**  
This is to certify that the Management System established by


**Ningbo Zhuokai Child Articles Co., Ltd**  
Dongtu, Longshan Town, Cixi City, Zhejiang Province

Unified Social Credit Code: 91330292MA291NH05L  
Has been assessed to comply with the requirements of the international standard

**GB/T19001-2016 idt ISO9001:2015**

Scope of certification  
Design and Production of Baby and Child Products (Playard, Bassinet, Highchair, Changing table, Potty)

The Certificate Information Can be Obtained by Visiting <http://www.cncr.gov.cn>.



Producer: Ningbo Zhuokai Child Articles Co., Ltd.  
18024276402  
18024276402

amfori BSCI

Audit: Ningbo Zhuokai Child Articles Co., Ltd.  
Audit Date From: 05/03/23  
Audit Date To: 05/03/23  
Entry Date of the Audit: Please refer to the producer profile in the amfori BSCI platform  
Auditing Company: Bureauveritas  
Auditor Name(s):  
Auditing Branch of supplier: (Empty Field)

**amfori BSCI**  
Trade with purpose

This is an extract of the final audit report. The complete report is available in the amfori BSCI Platform. Access: [auditplatform.org](https://auditplatform.org), for amfori users only.

amfori BSCI [www.bureauveritas.org](http://www.bureauveritas.org) Page 1/1



**Ningbo Zhuokai Child Articles Co., Ltd**  
**2020 SCAN Security Audit**

Report # EK-2020-07-0295

Audit Completed 07/23/2020


Compliance Score 85%

Audit Type EXTERNAL AUDIT



This Report Applies Solely for SCAN - Supplier Compliance Audit Network

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**Factory Capability & Capacity Audit (FCCA)**  
**HARDLINES - NON ELECTRICAL**

Given money, Give better.

Third party report No: A5064081 Audit Conducted via: ON-SITE FCCA Report No: WGSFCCA79-CN202303-382751914TB

SUBJECT: FCCA RATING Factory Type: New Factory AUDIT TYPE: INITIAL-NEW

Audit Date: March 17, 2023 Score: 74.5% FINAL AUDIT RESULT: PASS

We would like to thank you for your cooperation during our Factory Capability & Capacity Audit held last March 17, 2023 (date) at (Factory Name/ Factory ID) under Ningbo Zhuokai Child Articles Co., Ltd. / 36275191 (Supplier Name /Supplier ID). DOREL CHINA AMERICA, INC. / 36204896 with FCCA score 74.5%. The factory have Non-Compliances (NC) observed during the audit and/or Conditions that were deemed to affect Production and Quality processes. Please work closely with your factory to remedy these NCs to prevent future rejection.

The following conditions apply:

- The completed Corrective Action Plan (CAP) by factory management must be accomplished and sent to third party office, no more than 90 days from the audit date.
- Follow-up audit (Announced or Un-announced), on the discretion of Walmart's Quality & Technical teams may be conducted after factory's submission of completed/closed Corrective Action Plan (CAP) and validated by 3PS.
- It is also expected that the Supplier on record will closely assist and monitor assigned factory in performing action plans and completion dates indicated.
- Please note that factory management must strictly implement Corrective Action Plan (CAP) based on target completion dates stipulated on the "Quality Summary" form accomplished by factory. Failure of factory to rectify observed Non-Compliances that widely contributes to factory's poor performance and unacceptable quality may result to cancellation of orders and will later be reviewed with Sourcing Team if future orders would still be placed.

Thank you for your usual assistance and support to WALMART's Factory Capability and Capacity Audit (FCCA) Program.

Sincerely,  
King Jin  
3PS Factory Auditor/Supervisor

This message is for intended recipient only and contains privileged and/or confidential information of which the content is subject to change by Wal-Mart only. If you receive this message in error, please notify the sender and delete the copies immediately.

**Score Summary**

Category	Total Possible Points	Total Actual Points	Total N/A	Total Adjusted Points	Total Percentage
1.0 Factory Facility & Environment	186	145	9	177	81.9%
2.0 Quality Management System	159	114	24	135	84.4%
3.0 Incoming Material Quality Control	216	102	60	156	65.4%
4.0 Process and Production Control	254	158	30	234	67.5%
5.0 In-House Lab Testing	372	27	345	27	100.0%
6.0 Final Inspection	84	66	0	84	78.6%
7.0 People Resources and Training	75	50	0	75	66.7%
<b>Total Points</b>	<b>1356</b>	<b>662</b>	<b>468</b>	<b>888</b>	<b>74.5%</b>
<b>Final Audit Score</b>					<b>74.5%</b>

**Assessment Criteria:**

Score	Rating Guide	Result	Remark	CAP
80 - 100%	A - Good	PASS	Without critical point rating Zero (0)	CAP must be completed MAX 90 days after the audit date
60 - 79%	B - Acceptable	PASS	Without critical point rating Zero (0)	CAP must be completed MAX 90 days after the audit date
<60%	C - Unacceptable	FAIL	Without critical point rating Zero (0)	CAP must be completed MAX 90 days after the audit date



## Product Line

... covers a wide range of baby care and pet care items including:



Offer products from open price point to complex and high-value

# Core Competence

## Core Competence



1. Distinguished Research  
and Development



2. Comprehensive and  
cutting-edge  
Manufacturing



3. Preventive Quality  
Systems



4. Green and Fexible  
Supply Chain

# Main Product



**Playard**



**High chair**



**Bassinet**



**Potty**

## Main Product



Bassinet to PY



Changing table



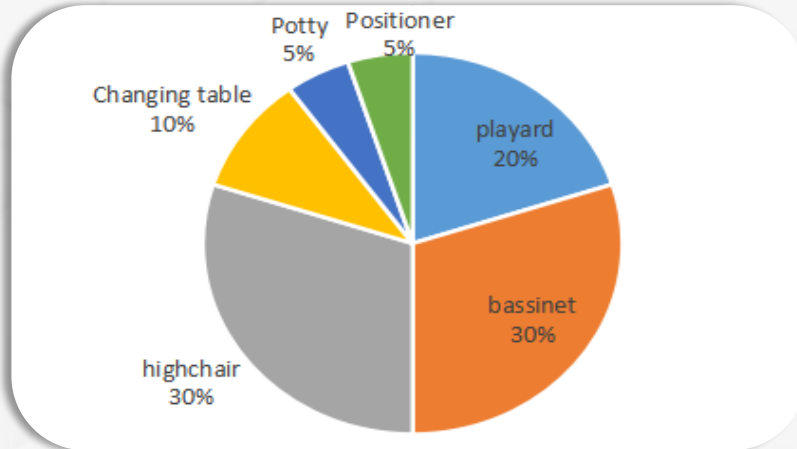
Rocking chair



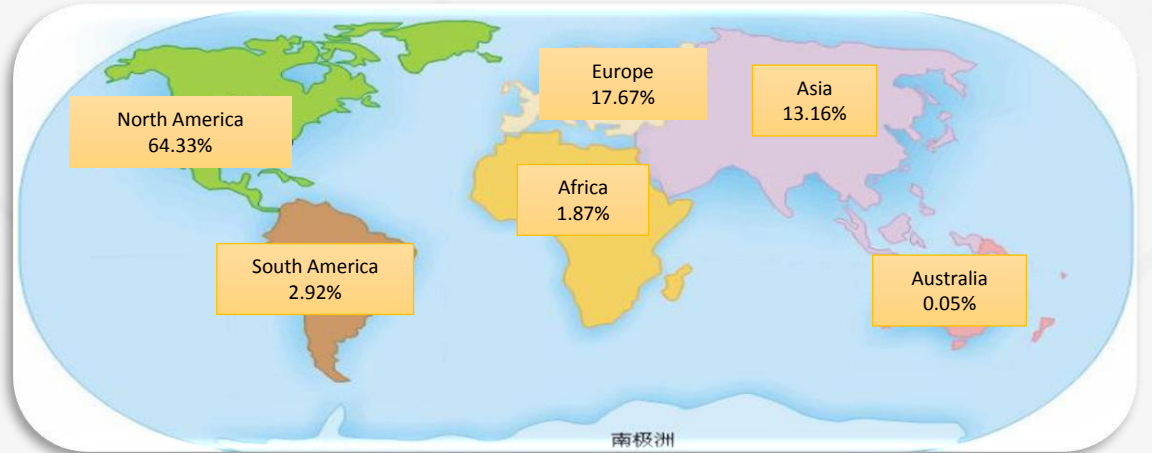
Trailer

# Global Marketing Platforms

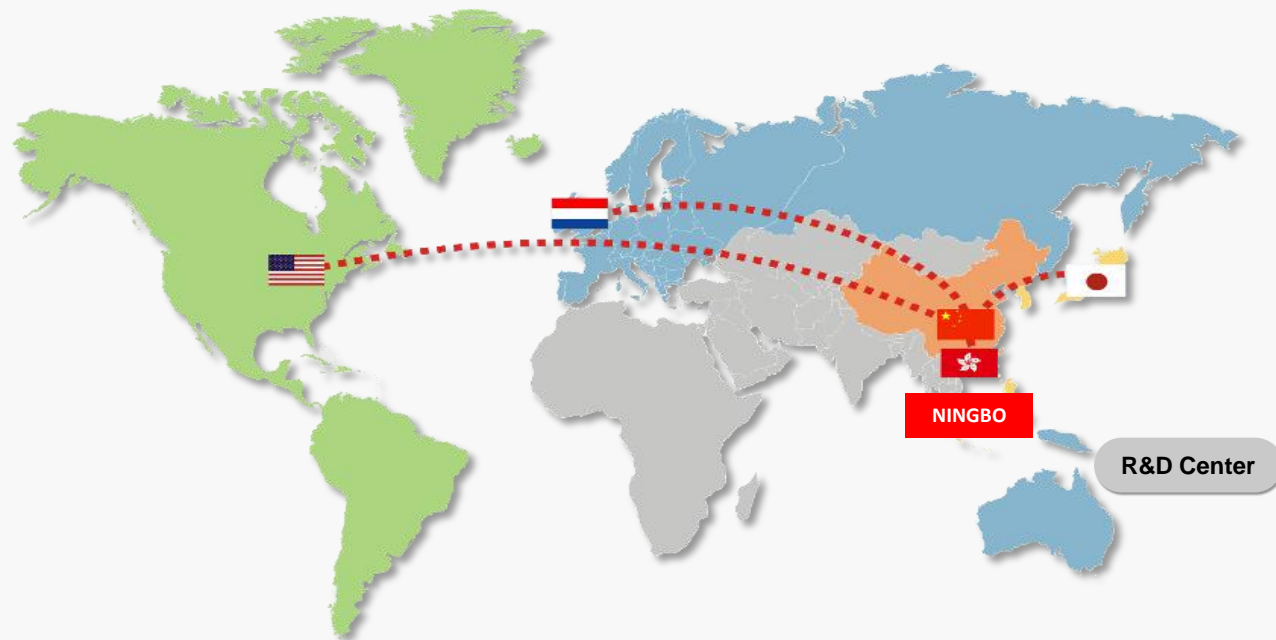
## Sales Distribution by product types



## Sales Distribution (by area)



# We Lead Innovation in playard and high chair



**6**

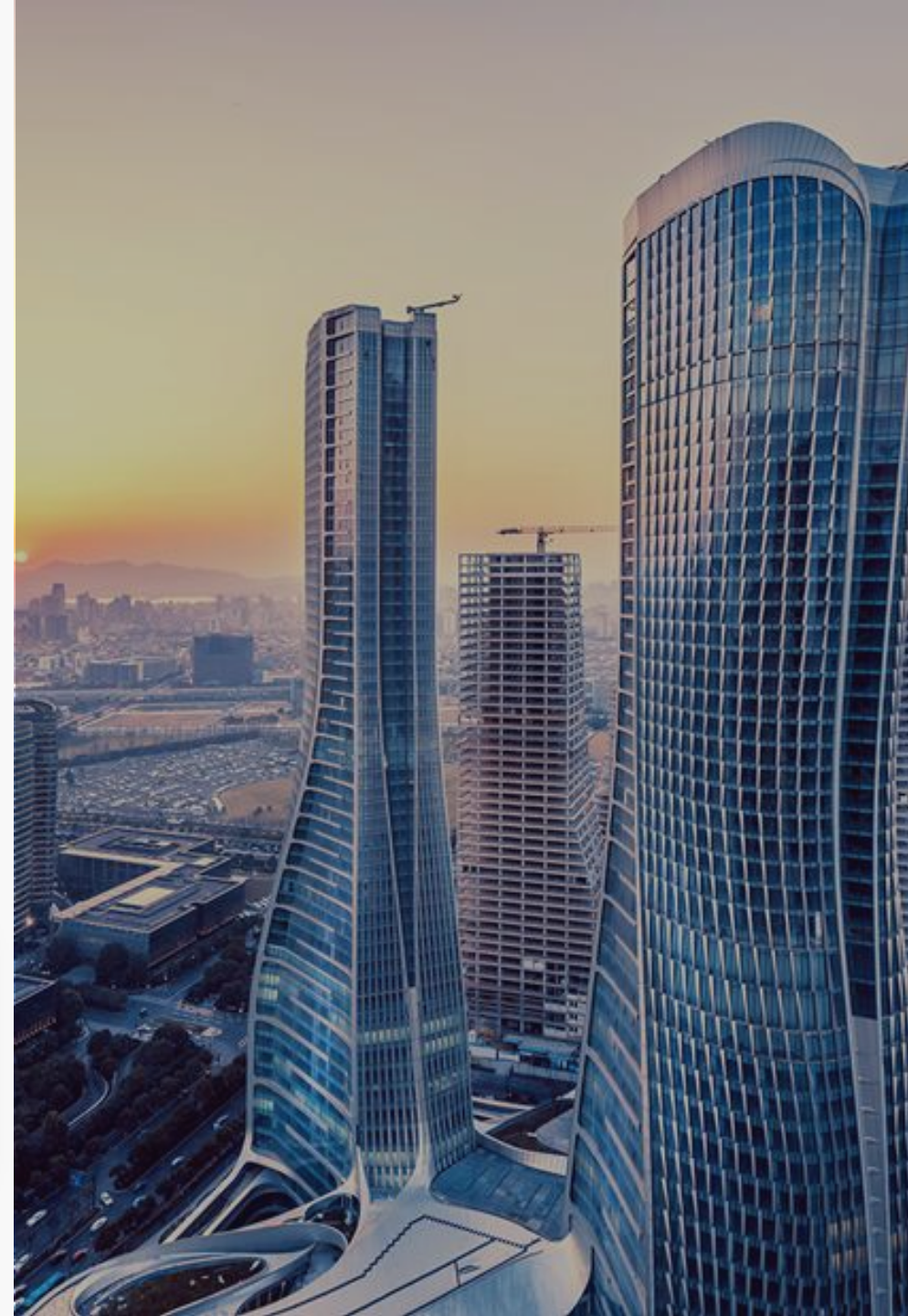
R&D talents employed

**10+**

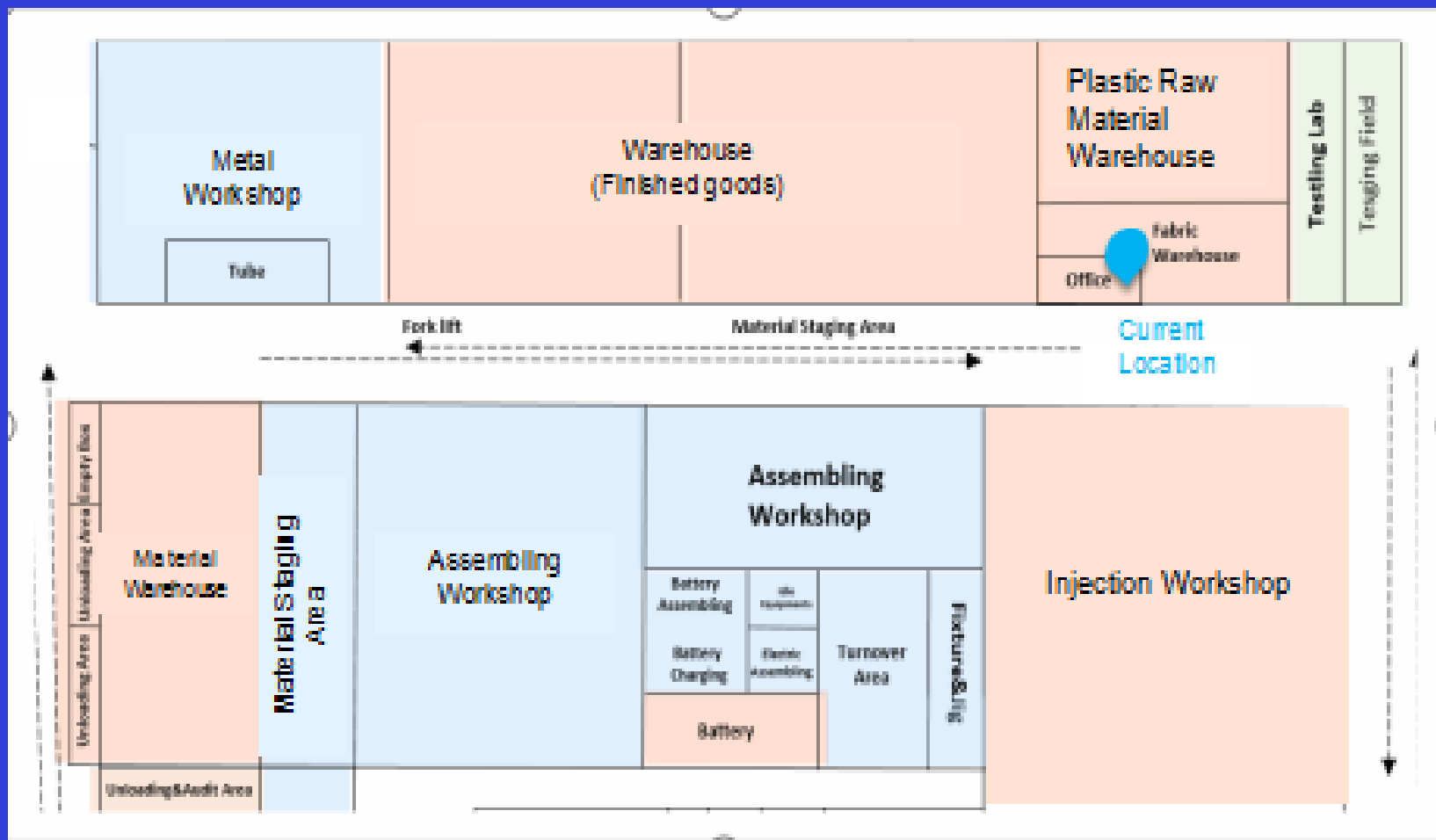
Product launched on average annually

**22**

Patents obtained



# General Factory Layout



2021



15,000 m<sup>2</sup>



Staff:200+



120MRMB

2022



20,000 m<sup>2</sup>



Staff:230+



200MRMB

2023



30,000 m<sup>2</sup>

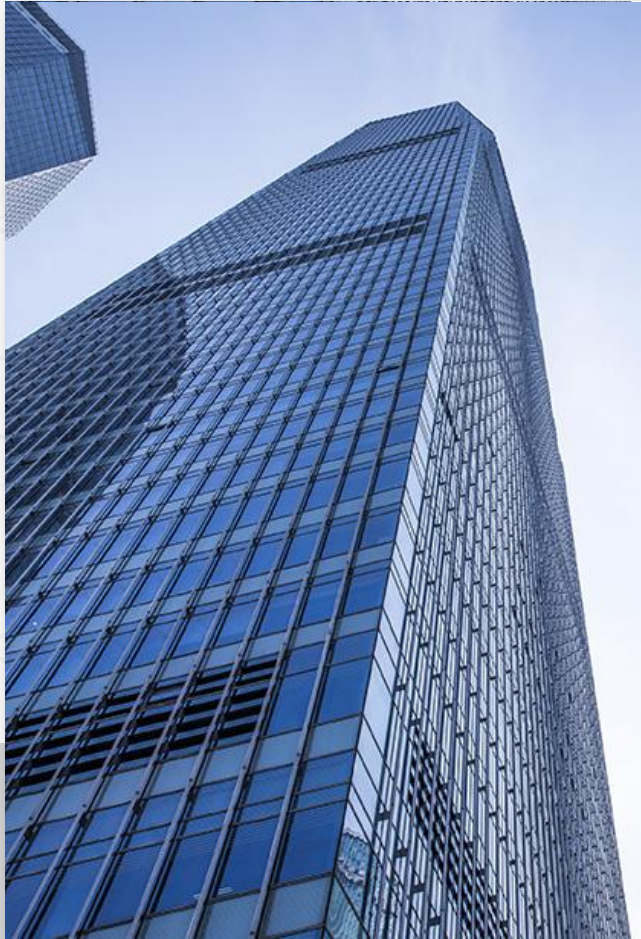


Staff:300+



300MRMB

# Annual capacities



- ▶ One of the leading suppliers of baby and child products in China
- ▶ One of the leading suppliers of Pet furniture products in China

**1.000.000+**

Playbed&Bassine produced since 2017

**500.000+**

Highchair produced since 2018

**200.000+**

Pet furniture produced since 2019



# Flexible Supply Chain Manufacturing Capabilities

## Ningbo factory

- Textileworkshop
- Metal workshop
- Plastic workshop
- assembly workshop

## Excellent supplies

- Anodize
- Powder coating
- Plastic particles
- ultrasonic
- Steel / aluminum
- Fire retardant treatmentetc

### Plastics

- Injection
- Blow molding
- Gas assisted injection
- Double shot injection molding
- Vacuum plating
- Oil Spraying

### Steel & Aluminum

- Extrusion
- Cutting / Bending / Milling
- Welding
- Heat treatment
- Anodize
- Powder coating

### Fabric

- Sourcing & Development
- Inspection
- Cutting / Sewing
- Fire retardant treatment
- Welding

**Assembly**

# Workshop



Fabric & accessories



Testing(strength)



Testing (chemicals)

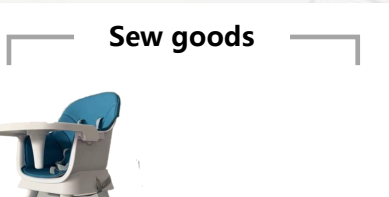


Cutting(Lectra plane)

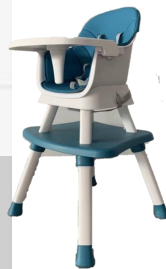
Vertically integrated  
manufacturing capability



- 2000+ m2 base
- 120+ staff
- 138+ manufacture facilities
- 5 assembly lines
- 1.8million annual capacity



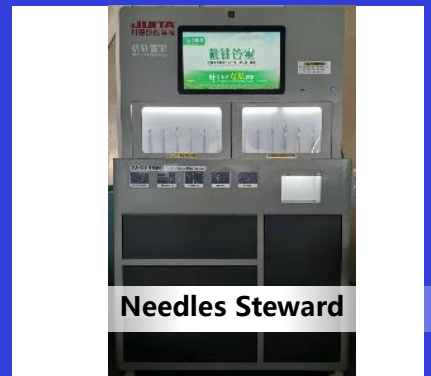
Sew goods



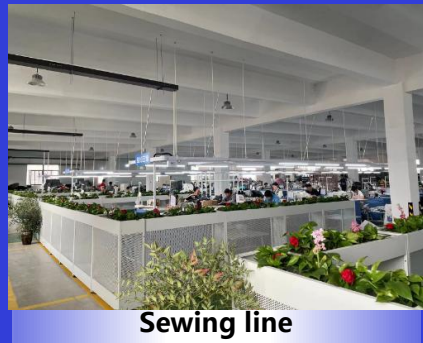
Machine Sewing



Embroidering



Needles Steward



Sewing line



Needles Detector



Assembly Line

# Metal Workshop

- 3000+ m2 base
- 30+ staff
- 6 extruding machines
- 30 automatic equipment
- 200 t+ steel&Al tubes monthly
- 1,000+ m2 anodization monthly
- 10,000+ m2 spraying monthly



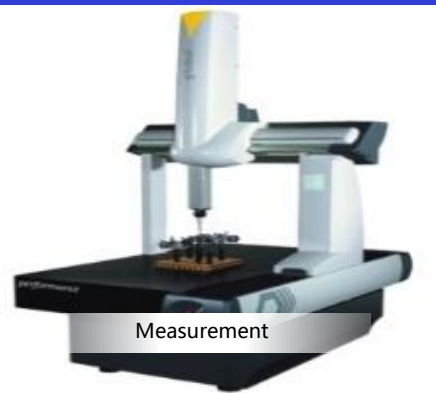
# Plastic Workshop



Plastic particles

Vertically integrated  
manufacturing capability

Plastic parts



Measurement



Or Gas-assisted inject(c)

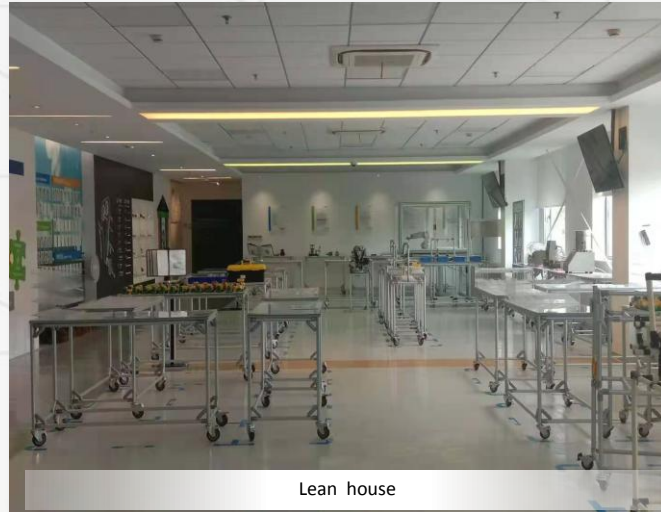


Free feed self-exhaust injection machine

- 8000+ m2 base
- 55+ staff
- 20 Injection machine
- 2100 sets of molds

# Assembly Workshop

- 4,000+ m2 base
- 80+ staff
- 120+ manufacture facilities
- 4 assembly lines
- 1.8million car seats annual capacity



01

ZK-Kids International

02

Product Line

03

Research & Development

04

Manufacturing

05

Preventive Quality Systems

# Assembly Workshop

## Competence Center Quality

Quality Assurance (QA)

Quality Control (QC)

Audits

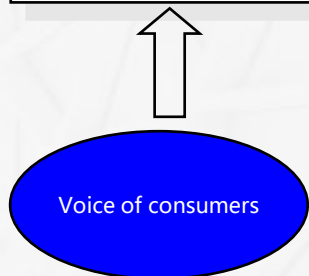
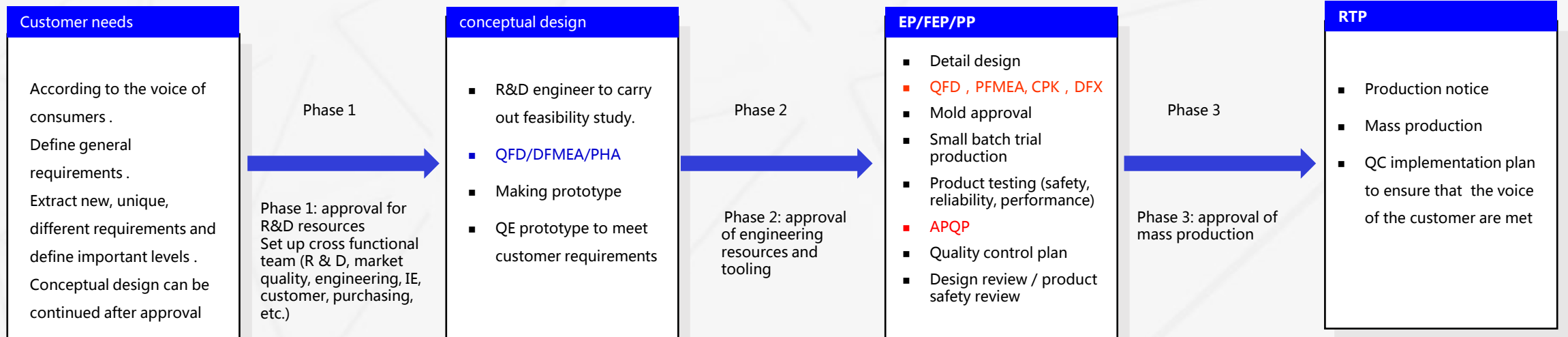
Compliance Child Safety

Compliance non-child safety

Lesson Learned Transversalization

ECR/ECN management

Project Gate review

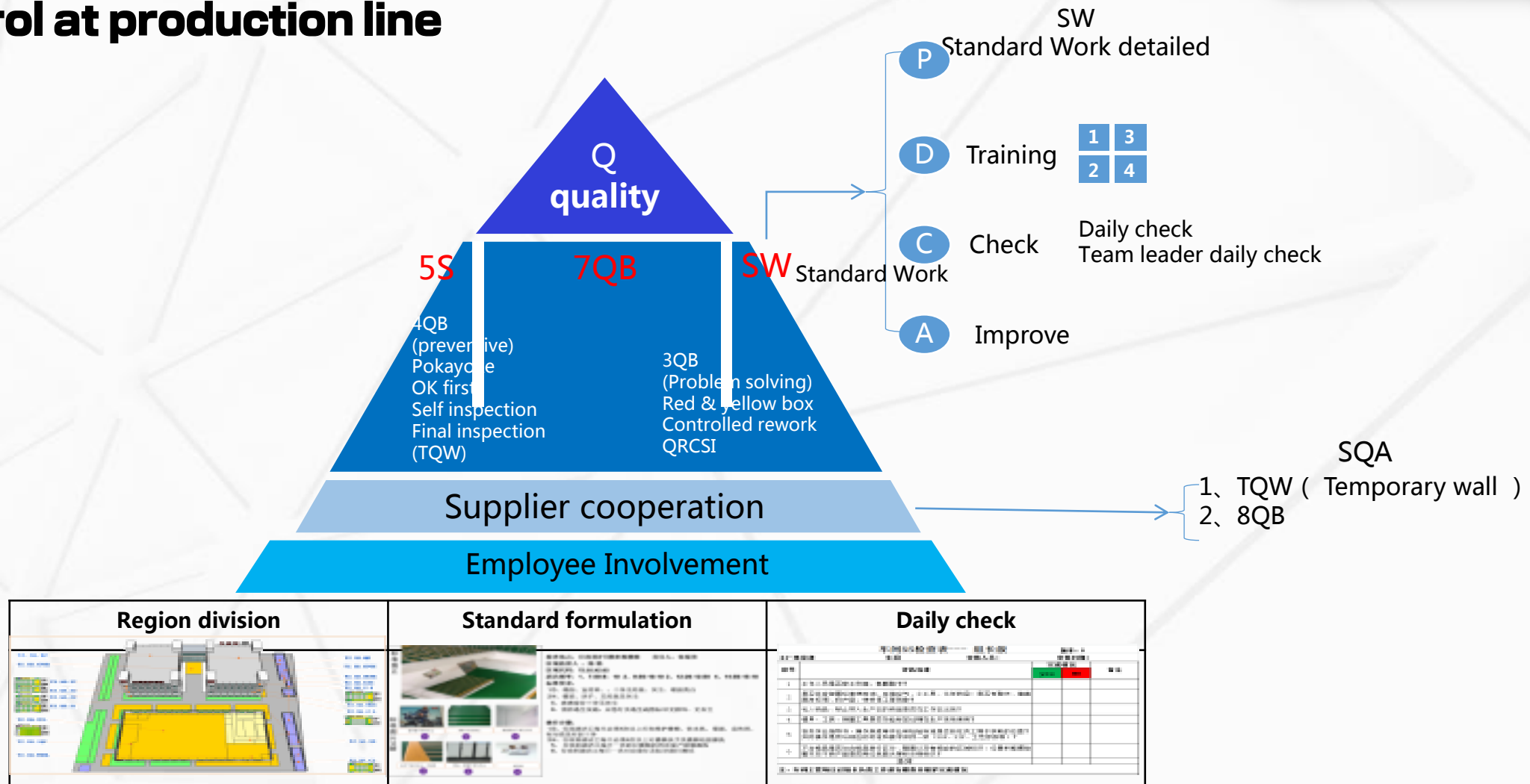


QE collect the historical issues of product feedback to R&D

QE verify whether the products meet the internal and external requirements (QR), leading product safety review

DFS, DFM, FMEA, APQP, PPAP.

# 8QB (Quality Basics)- Strictly implement quality control at production line





# Standardization Laboratory

## Physical Test

Hardness test  
carton test  
Coating thickness test  
Textile test  
plastic parts Impact test  
Stability test  
Safety test-side strength  
bed foundation impact test  
etc.

## Chemical Test

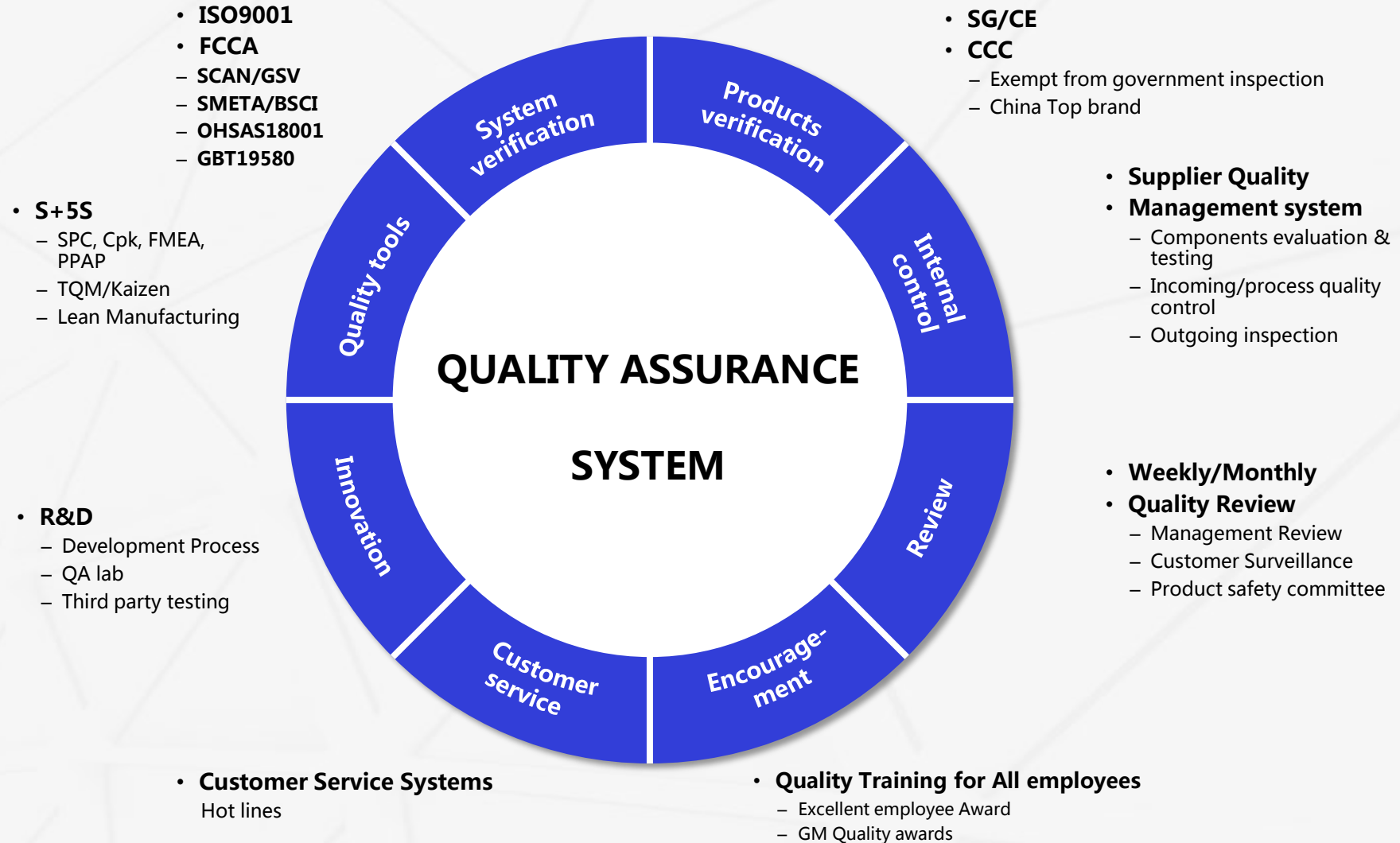
Salt spray test  
  
Hazardous substance test  
  
( SGS/ITS/ETS )  
  
etc.

## Test standard

SOR-2016-152  
ASTMF406-19  
BSEN1130-2019  
EN716-1:2017  
EN716-2:2017  
ASTMF2194  
GB22793.1-2008  
GB22793.2-2008  
etc.

Our laboratories will be accredited by CNAS,in2023

# Continuous Improving Quality Assurance System





# ZHUOKAI BABY PRODUCTS CO., LTD

COMPANY INTRODUCTION

THANK YOU